



CYBERFLIP

Cybersecurity for Next Generation Enterprises

Cyber Resilience Services – NIS 2

2026

NIS 2

- NIS 2 Directive
- NIS Vs NIS 2
- Sectors
- Measures

Our Approach

- Services
- Services Bundles
- Your Journey Towards NIS 2 Compliance



NIS 2 Directive

- ❑ The NIS 2 Directive refers to the European Union's Directive (EU) 2022/2555 on measures for a high common level of cybersecurity across the Union.
- ❑ It was introduced in 2020 and came into effect on January 16, 2023.
- ❑ Aims to enhance the EU's cybersecurity framework by requiring operators of critical infrastructure and essential services to implement appropriate security measures and report any incidents to the relevant authorities.
- ❑ Transposed into the Greek Law 2024/5160 on 27/11/2024



NIS

- ❑ Cybersecurity Directive by the EU introduced in 2016
- ❑ Aims to enhance the security of network and information systems within the EU
- ❑ Requires operators of critical infrastructure and essential services to:
 - Implement appropriate security measures
 - Report any incidents to the relevant authorities

VS

NIS 2

- ❑ Expansion of NIS
- ❑ Fixes challenges and inconsistencies that came up in the first version
- ❑ Expands security requirements and the scope of covered organizations
- ❑ Introduces new sectors (15 compared to 7)
- ❑ Simplifies reporting obligations
- ❑ Enforces more stringent measures & sanctions throughout Europe: Legal ramifications introduced in addition to heavy fines for non-compliance

- ❑ Approves the adequacy of the cybersecurity risk management measures taken by the entity
- ❑ Supervise the implementation of the risk management measures
- ❑ Follow training in order to gain sufficient knowledge and skills to identify risks and assess cybersecurity management practices and their impact on the services provided the entity
- ❑ Offer similar training to their employees on a regular basis
- ❑ Be accountable for the non-compliance



Non-Monetary penalties

Such as compliance orders, binding instructions, security audit implementation orders



Administrative fines

maximum value of at least €10.000.000 or 2% of the global annual revenue for essential entities, and at least €7.000.000 or 1,4% of the global annual revenue for important entities



Criminal Sanctions for management

These penalties can be imposed on essential entities and important entities for infractions such as failure to meet security requirements and failure to report incidents

Sector Covered by NIS 2

2 Distinct Categories:

Essential
Entities

Important
Entities

Entities in both categories will have to meet the same requirements.

However:

Essential entities will be more tightly controlled and sanctioned.

Essential entities will be required to meet supervisory requirements as of the introduction of NIS2. Also, higher sanctions are applied.

Important entities will be subject to ex-post supervision, in case of evidence of non-compliance.

No more categorization of OES and DSP



Energy



Transport



Banking &
Financial Market
Infrastructure



Health



Drinking &
Wastewater



Digital
Infrastructure



Public
Administration



Space



Postal Service



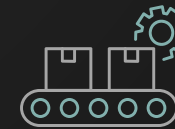
Waste
Management



Chemicals



Foods



Production



Digital Providers



Research

Sector Covered by NIS 2

Sectors of high criticality	Size thresholds
-----------------------------	-----------------

- | | |
|--|---|
| <ul style="list-style-type: none"> ▪ Energy ▪ Transport ▪ Finance ▪ Public Administration ▪ Health ▪ Space ▪ Water Supply ▪ Digital Infrastructure | <ul style="list-style-type: none"> ▪ 250 employees or more than €50 million revenue: Essential ▪ 40-249 employees or more than 10M revenue: Important ▪ Specific subcategories of Digital Infrastructure are considered always Essential ▪ Public Administration is considered in most cases Essential (exemptions apply) |
|--|---|



Energy



Transport



Banking &
Financial Market
Infrastructure



Health



Drinking &
Waste Water



Digital
Infrastructure



Public
Administration



Space



Postal Service



Waste
Management



Chemicals



Foods



Production




Digital Providers




Research

Sector Covered by NIS 2

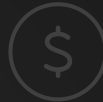
Important Entities	Size thresholds
<ul style="list-style-type: none">Postal ServicesWaste ManagementChemicalsResearchFoodsManufacturingDigital ProvidersEntities providing Domain Name Registration Services (all sizes, but only subject to Article 3(3) and Article 28)	<ul style="list-style-type: none">250 employees or more than €50 million revenue: Important40-249 employees or more than 10M revenue: Important




Energy




Transport




Banking & Financial Market Infrastructure




Health




Drinking & Waste Water




Digital Infrastructure




Public Administration




Space




Postal Service



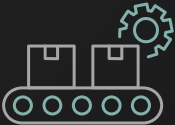
Waste Management




Chemicals




Foods



Production



Digital Providers



Research

Cybersecurity Risk Management Measures Article 21

- a) Policies framework and risk analysis
- b) Incident handling
- c) Crisis management and business continuity
- d) Supply chain security
- e) Security in network and information systems acquisition, development and maintenance, including vulnerability handling and disclosure
- f) Policies and procedures (testing and auditing) to assess the effectiveness of cybersecurity risk management measures
- g) Basic cyber hygiene practices and cybersecurity training
- h) Policies and procedures regarding the use of cryptography and, where appropriate, encryption
- i) Human resources security, access control policies and asset management
- j) The use of multi-factor authentication or continuous authentication solutions, secured voice, video and text communications and secured emergency communication systems within the entity, where appropriate



Our Approach

End-to-end Security and Compliance

- Tailored solutions ensuring smooth integration of technology and associated policies and procedures.
- Ongoing compliance covering efficiently all requirements.



Addressing NIS 2 Requirement

NIS 2 Requirement	GRC Services
1. Policies framework and risk analysis	IS Framework Risk Assessment
2. Incident Handling	IS Framework Incident Response Playbooks
3. Crisis management and business continuity	BCMS Crisis Management
4. Supply chain security	IS Framework Technical Security Assessments
5. Security in network and information systems acquisition, development and maintenance, including vulnerability handling and disclosure	IS Framework Technical Security Assessments

Addressing NIS 2 Requirement

NIS 2 Requirement	GRC Services
6. Policies and procedures for testing and auditing	IS Framework Internal audits & Maturity Assessment Technical Security Assessments IR & Crisis Simulation
7. Basic cyber hygiene practices and cybersecurity training	IS Framework Cyber awareness training Phishing simulations
8. Policies and procedures regarding the use of cryptography and, where appropriate, encryption	IS Framework
9. Human resources security, access control policies and asset management	IS Framework Risk Assessment User roles review and SoD Review
10. MFA and authentication measures	IS Framework

Choose what you Need or Build your Custom Bundle

Fundamental	Optimum	Full	Custom
<ul style="list-style-type: none">○ Gap Analysis & Risk Assessment	<ul style="list-style-type: none">○ All services of Fundamental	<ul style="list-style-type: none">○ All Services of Optimum	<ul style="list-style-type: none">○ Build your own service bundle based on your needs
<ul style="list-style-type: none">○ Information Security Framework	<ul style="list-style-type: none">○ Incident Response Playbooks	<ul style="list-style-type: none">○ Incident Response & Crisis Simulation	
<ul style="list-style-type: none">○ BCMS Design	<ul style="list-style-type: none">○ Awareness training & Phishing	<ul style="list-style-type: none">○ User Roles and SoD review	
<ul style="list-style-type: none">○ IR & Crisis Management	<ul style="list-style-type: none">○ Red teaming	<ul style="list-style-type: none">○ Internal Audit	
<ul style="list-style-type: none">○ Penetration Test and Vulnerability Assessment			

Objective:

Building a Governance & Risk Management framework tailored to NIS 2 requirements.

- Gap Analysis
- Risk Management
- IS Framework
- Business Continuity Management System
- IR & Crisis Management framework
- Penetration tests & Vulnerability Assessments



Cyber Risk Management & IS Framework

"How to efficiently manage all these requirements?"

Gap Analysis & Risk Assessment

Need

Transform a list of requirements into tailored accurately prioritized actions.

Solution

Quantitative approach to transform Risk Assessment into a decision-making tool bridging the gap between technology, regulatory requirements and business objectives.

NIS 2 Requirements:

✓ **All**

IS framework

Need

Efficiently integrate compliance requirements into everyday business.

Solution

Design a tailored framework based on NIS 2 requirements and unique operational or additional regulatory needs for each Organization.

NIS 2 Requirements:

✓ **All**

Cyber Resilience

*"How to feel confident that you *will survive*?"*

BCMS Design

Need

Focus on what actually
"runs the business".

Solution

Pragmatic approach to
identify the "crown jewels"
and build the BC capability
around them.

NIS 2 Requirements:

✓ 3

IR and Crisis Management Framework

Need

Not only being able to
respond but feel
confident that Crisis is
managed.

Solution

Design a specific
framework with pre-
defined responsibilities
of internal and external
parties harmonically
integrating technical
and non-technical roles.

NIS 2 Requirements:

✓ 2,3

Technical Assessments

"How to ensure actual implementation of technical controls?"

Penetration tests and Vulnerability Assessments

Need

Ensure that technical implementations are secure.

Solution

Tailored tests from experienced ethical hackers with clear and defined scope utilizing latest trends.

NIS 2 Requirements:

✓ **4,5,9**

Objective:

Further enhance
your NIS 2 readiness

- All essential services
- Incident response playbooks
- Cyber awareness training & phishing tests
- Red teaming

Incident Response Capability

"Define your threats. Define your response holistically"

Incident Response Playbooks

Need

Being able to handle specific incidents efficiently.

Solution

Specific playbooks, tailored to each industry covering end-to-end response and recovery including technical and non-technical roles on the same frame.

NIS 2 Requirements:

✓ 2

Cyber Awareness

*"How to build **real** awareness?"*

Cyber Awareness & Phishing simulations

Need

Re-gain user interest to achieve real awareness and enhance the most important control – human factor.

Solution

Tailored training program including a blend mix of multimedia, classrooms and social engineering tests, fitted to each Organization's unique profile.

NIS 2 Requirements:

✓ 7

Be the attacker

"What if a malicious hacker targets your Organization?"

Red teaming

Need

Investigate how deep a malicious hacker could reach and what the real impact could be

Solution

Run zero-knowledge hacking exercises from experienced ethical hackers and test in practice your security controls

NIS 2 Requirements:

✓ **4,5,9**

Objective:

Assess your readiness

- All Optimum services
- Incident & Crisis response simulation
- User roles and SoD review
- Internal audit



Simulate

"Are you ready to respond?"

Incident response simulations

Need

Experience a real-world scenario and test actual readiness.

Solution

Simulate playbooks utilizing a combined exercises that involves the participation of all roles.

NIS 2 Requirements:

✓ 2 , 6

Crisis simulations

Need

Feel confidence to manage crisis on real world scenarios.

Solution

Mutually design a real-world scenario and monitor Organization's performance over handling a crisis.

NIS 2 Requirements:

✓ 3

User Access Security

*"Take control of **who** actually needs to perform what with the minimum risk"*

User access roles and SoD review

Need

User access inconsistencies remains a major vulnerability globally.

Solution

Drive business and technology to identify actual roles needs and resolve potential conflicts.

NIS 2 Requirements:

✓ 9

Monitor and Improve

"Take control of your ongoing compliance Journey"

Internal Audit

Need

Define the exact level of readiness.

Solution

A blended team of seasoned and talented professionals that will provide an end-to-end assurance based on specific and pre-agreed audit steps.

NIS 2 Requirements:

✓ 6

Your Journey Towards NIS 2 Compliance



Initial Phase (Steps 1,2)

Identifying status (Gap analysis) and prioritize needed actions (Risk Assessment).

Fundamental bundle



Design Phase (Step 3)

Design of an NIS 2 compliant framework, tailored to Organization's unique needs.

Fundamental bundle

Implementation Phase (Step 4)

Guide the Organization into integrating security into daily operations.

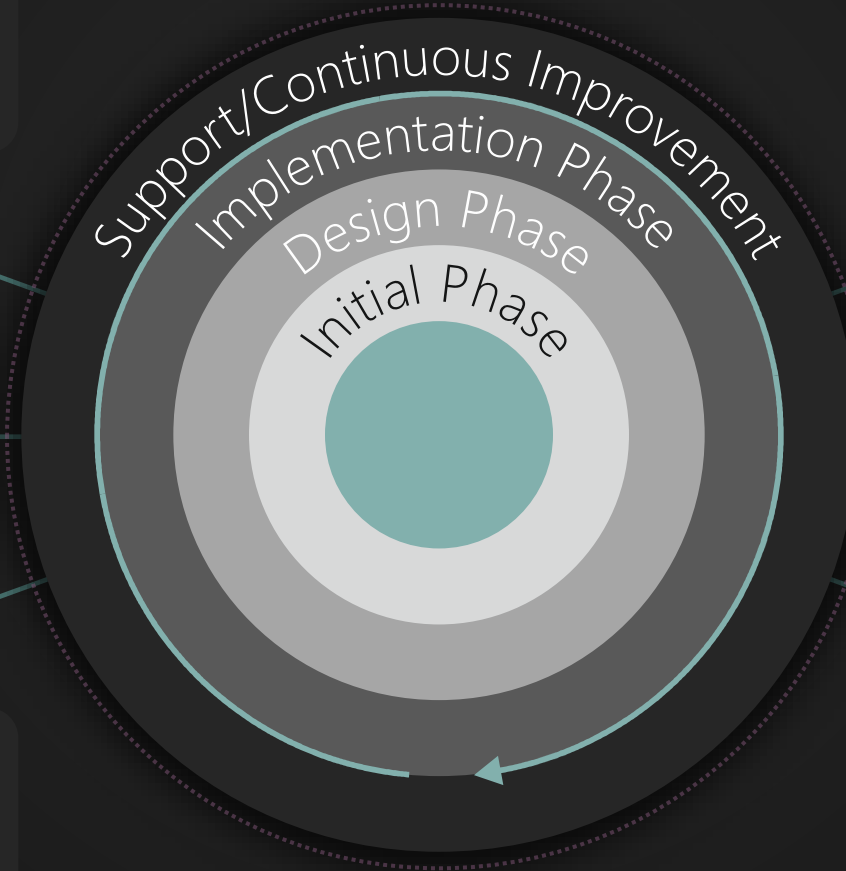
Fundamental, Optimum bundle

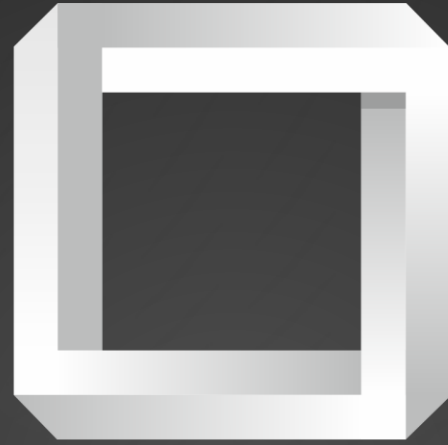


Continuous Improvement (Steps 5,6)

Activities for maintaining and improving compliance levels in the most efficient manner.

Full bundle





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Thank you!